



**SHORELINE COMMUNITY COLLEGE**  
**TOYOTA T-TEN PROGRAM ADVISORY COMMITTEE MEETING**

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| <b>PROGRAM:</b> | <b>Toyota T-TEN</b>    | <b>DATE: Nov. 16, 2023</b> |
| <b>PLACE:</b>   | <b>Virtual Meeting</b> | <b>TIME: 1:30 P.M.</b>     |

**Toyota Advisory Meeting**  
**MINUTES**

Thursday, November 16, 2023

1:30 – 2:30 pm

Via Zoom

Meeting started 1:22 pm

In Attendance:

John Springer, Service Manager - Toyota of Bellingham  
Joe Sanford, Service Manager - Doxon Toyota  
Matt Malich, Service Manager - Toyota of Renton  
Scott Moritz, Service Manager - Heartland Bremerton  
Steve Fisher, Parts Dept. - Titus-Will Toyota  
Brian Davis, Parts Dept. - Foothills Toyota  
John Kasimoff, Service Manager - Toyota of Tacoma  
Justin Johnson, Used Car Sales Manager - I-5 Toyota  
BJ Smyth, Service Drive Manager - Toyota of Seattle  
Brian Coward, Service Director - Toyota of Bellevue  
Anton Sivayev, Service Manager – Toyota of Bellevue  
Cherie Dial, Parts Manager – Toyota of Bellevue

**10 dealers at meeting, how many are in our area.**

**Minutes reviewed and approved.**

New instructor has been hired, Raphael Smithers was introduced, gave a brief description of his background.

New T-TEN cohort will start Winter quarter allowing dealers to have different levels within the dealer along with the ability to have a student in class and one working without the interruption that currently happens.

110 ASEs were complete, 80% pass rate.

### **Current class/Program Updates**

- Displayed what T-TEN courses have been taught so far and what is left for Nollan's class, what is being taught in Jeffs class.
- Displayed who is in classes, asked what dealers' student have on then, how are they doing, positive responses from several dealers
- Working with a mentor is key to success, Bryan (region)SQS training spends 4 hours in mentorship training, take advantage of this training, Shoreline is the best T-Ten school in country.
- Next class winter quarter, there are 5 seats available.
- 41 % dealers surveyed said they need techs.
- Jeff and Nollan will help with recruiting from high schools, send a tech to meet at the local high school. If you don't know who to contact get with Jeff or Nollan as they probably know who to contact
- PRO-CERT will run again this Winter, there are pre-req's, need minimum of 8 students to run the class.
- Budget of 80,000 for the program, laptops and scan tools are slated for this year.
- Looking for people to help with ASE certification.
- Brian Coward has volunteered to be the chair.
- Nollan asked if the graduates are still working at your dealers. Class of 2022 67%, class of 2023 83% still there. Discussed why the techs are leaving, money, burnt out, grind is too much.
- Brian talked about Wrench-way, 3200 surveys, worst factors shop does not help local schools, shop teaches new techs, shop has a clear career path. Why are they considering leaving, stress related to pay, cost of tools, physical demands, poor management, lack of respect of career path.
- Nollan and Jeff asked Is there anything you need from us.

**Meeting adjourned 2:09**